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CUSTID	NAME	ADDRESS
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100	JOCKSPORTS	345 VIEWRIDGE
101	TKB SPORT SHOP	490 BOLI RD.
102	VOLLYRITE	9722 HAMILTON
103	JUST TENNIS	HILLVIEW MALL
104	EVERY MOUNTAIN	574 SUYYYYY RD.
105	K + T SPORTS	3476 EL PASEO
106	SHAPE UP	908 SEQUOIA
107	WOMENS SPORTS	VALCO VILLAGE
108	NORTH WOODS HEALTH AND FITNESS SUPPLY CENTER	98 LONE PINE WAY

CITY	ST	ZIP	AREA	PHONE	REPID
CREDITLIMIT					
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BELMONT	CA	96711	415	598-6609	7844
5000					
REDWOOD CITY	CA	94061	415	368-1223	7521
10000					
BURLINGAME	CA	95133	415	644-3341	7654
7000					
BURLINGAME	CA	97544	415	677-9312	7521
3000					
CUPERTINO	CA	93301	408	996-2323	7499
10000					
SANTA CLARA	CA	91003	408	376-9966	7844
5000					
PALO ALTO	CA	94301	415	364-9777	7521
6000					
SUNNYVALE	CA	93301	408	967-4398	7499
10000					
HIBBING	MN	55649	612	566-9123	7844
8000					

CUSTID	COMMENTS
100	Very friendly people to work with -- sales rep likes to be called Mike.
101	Rep called 5/8 about change in order - contact shipping.
102	Company doing heavy promotion beginning 10/89. Prepare for large orders during
103	Contact rep about new line of tennis rackets.
104	Customer with high market share (23%) due to aggressive advertising.
105	Tends to order large amounts of merchandise at once. Accounting is considering
106	Support intensive. Orders small amounts (< 800) of merchandise at a time.
107	First sporting goods store geared exclusively towards women. Unusual Promotional style and very willing to take chances towards new products!
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